Certified Advancement Practitioner Training Admissions

| Course Description | The Admissions course outlines the principles underpinning contemporary practice and |
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| | standards in Admissions within the education sector. The course will equip you with |
| | practical skills for you to advance your career in Admissions and is suitable for beginner |
| | to intermediate-level practitioners within the field. |
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| | This newly revised and updated course will now be run entirely by experienced |
| | practitioners from within the Educate Plus fraternity. |
| Content | The Admissions course covers the following topics: |
| | Admissions Drivers |
| | Leading Practices in Managing Enrolment Processes |
| | Mystery Shopping |
| | Implementing and Managing an Admissions Plan |
| | Admissions Structure and Resources |
| | Admissions Data Collation and Reporting |
| | Admissions Marketing |
| | Legal Considerations in Admissions |
| | Self-Audit Group Discussion |
| | Sell Addit Group Discussion |
| | As part of the course, Educate Plus will conduct a Mystery Shopping exercise with your school's Admissions department. The findings of this exercise will be reported to you confidentially during the face-to-face training. |
| Cost | Educate Plus Members (all membership types) \$636.36 + \$63.64 GST |
| | Non-Members - No membership, thank you \$909.09 + \$90.91 GST |
| | Non-Members - Please include \$300 full membership \$936.36 + \$93.64 GST |
| Course Structure & | The training consists of two compulsory components - Completion of a self-audit survey |
| Dates | and attendance at a two-day face-to-face program: |
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| | 1. Self-audit survey |
| | You will receive a link to a self-audit online survey once you register for the |
| | training. |
| | You must complete the online survey by Friday 12 April. |
| | The survey must be completed before you attend the face-to-face training. |
| | 2. Two-day face-to-face training |
| | The face-to-face training will be held on Thursday 2 and Friday 3 May 2019 at the Hotel Grand Chancellor, Brisbane. |
| | Full details about the face-to-face component will be sent to you in due course, |
| | including the program for the two days, and information on accommodation |
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| | and transport, etc. |

| | Please note: Accommodation and flights for the face-to-face training |
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| | are NOT included in the course registration fees. |
| Learning Hours | Self-audit survey – to be completed at your own pace and submitted by Friday 12 April. Two-day face-to-face training |
| Assessment | NIL - You are expected to complete the self-audit survey to fulfil your training requirement. |
| Attendance Requirement | Compulsory attendance at the two-day face-to-face training |
| Learning Materials & Readings | For this training, you will be provided with all learning materials and resources. |
| Contact | For further information and any other queries, please contact Mariya Mustan – Education and Training Manager at mariya@educateplus.edu.au . |